PRESS KIT · GRIDLYNQ INC.

GridLynQ

Storage and bidirectional charging at the dock

Marinas, boat yards, campgrounds and RV parks host the site. GridLynQ funds and owns the plant, and carries the performance and replacement obligation.

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GRIDLYNQ INC.

Docks are plugging into a grid that is running out of room

Marinas and RV parks are being asked to deliver far more power at the pedestal than their service was ever built for. The utility answer is a multi-year upgrade the host cannot fund.

- Shore power demand is rising faster than distribution capacity
- Hosts carry the demand charges and the upgrade quotes
- Nobody is aggregating these sites into something a utility can work with

THE MODEL

We lease the site, we own the plant, the host puts in nothing

A 25-year host lease with three 25-year renewals. GridLynQ funds, builds, owns, operates and guarantees the battery plant. The host contributes land and a connection, never capital.

- Host capital contribution: zero
- GridLynQ owns battery performance and replacement for the life of the lease
- Day-one bill relief, then a revenue share from year three

HOW IT SCALES

Hub and spoke, in 5 MW prefabricated blocks

Each block is a factory-built container set. A lighthouse site takes at least one block; spokes attach to the hub as the cluster grows. Scaling is a purchase order, not a redesign.

- Repeatable 5 MW block, priced with volume discounts
- Hub anchors a cluster; spokes join without re-engineering
- Build cost falls as the block count rises

GO TO MARKET

Site control first, then the utility

We secure host leases, self-perform the bidirectional dock upgrades, and then take the utility an aggregated block of shovel-ready sites rather than one marina at a time.

- Leases are signed before capital is committed to steel
- We control the dock-side upgrade scope and its cost
- An aggregated portfolio changes the conversation with the utility

THE ROADMAP

Five pilot environments, each proving a different thing

Controlled growth through five pilots before any scaled rollout: a working marina, a municipal harbour, a boatyard, an RV resort and a mixed commercial waterfront.

- Pilot one is the reference site the rest are sold against
- Each environment tests a different part of the method
- No pilot site is named publicly until it is signed

SECOND CHANNEL

The government channel

Federal and municipal waterfront operators have the same resilience and demand-charge problem, with budget lines that already exist for it. The near-term contractable product is a paid energy-resilience and demand assessment.

- Registration, UEI/CAGE and NAICS work is underway
- Fastest route to a first contract is an assessment, not equipment
- Veteran-connected technical credibility; representation stays with the CEO

TECHNOLOGY POSITION

The EcoJiva licence

An indicative two-part licence under discussion: perpetual worldwide exclusivity in maritime and RV, plus a time-boxed government window opening at first award.

- Perpetual maritime and RV exclusivity by field of use
- Seven-year government exclusivity from first award
- Residual tail on introduced accounts, assignment rights, pre-priced buyout

INTELLECTUAL PROPERTY

Patent pending on the method

The GridLynQ method is the subject of a provisional filing. Conversion and examination are ahead of us, and we say so plainly.

- Provisional filed; pending, not granted
- Pilots are structured to evidence the claims
- Trade-secret and product rights matter as much as the filing

THE ASK

Two tranches, secured by steel at the gate

Capital goes in against signed site control, not against a hope. Tranche two only draws once the lease is recorded, the interconnection position is established and the lien is in place.

- Tranche 1 — $2.0M for 10% at signing: technology, team, legal
- Tranche 2 — $6.5M for 20% at the pilot gate, first lien on plant and batteries
- Total $8.5M for 30%

MEDIA CONTACT

Talk to us directly

Kyle Ritchie, Chief Executive Officer, is the media contact for GridLynQ Inc. Interviews, site briefings and fact checks all go to press@gridlynq.com.

- press@gridlynq.com
- GridLynQ Inc., Bristol, Rhode Island
- GridLynQ is one word. Spoken aloud it is grid link.

WHAT IS TRUE TODAY

So nothing overstates where we are

- No block is energized yet. Published performance figures are modelled, not measured.
- No pilot site is named publicly until its host agreement is signed.
- The patent is provisional and pending. It has not been examined or granted.
- The EcoJiva technology relationship is at term-sheet stage, not executed.
- The government channel is at registration stage. There is no federal award.